



The Field and Installation Readiness Support Teams (FIRST) Contract – Team S³





Agenda



- **The Field and Installation Readiness Support Teams (FIRST) Contract Vehicle**
- **The Twelve Functional Task Areas Supported by FIRST**
- **Who Can Use FIRST?**
- **The FIRST Advantage – Not Your Typical IDIQ Contract!!**
- **How Do I Get Delegation of Authority to Use FIRST?**
- **How Long Does It Take to Get a Task Order Awarded?**
- **FIRST Restricted Suite (Small Business) Prime Contractors**
- **FIRST Unrestricted Suite (Large Business) Prime Contractors**
- **FIRST Rules for Adding Team Members**
- **Team S³ – The Comprehensive Solution**
 - **Task Area Coverage and Capabilities**
 - **The Team S³ Advantage**
- **Summary – FIRST and Team S³**



The FIRST Contract Vehicle



- **IDIQ Contract Vehicle that supports FFP, T&M, and Cost Plus type Competitive or Contingencies of Service Task Order Awards.**
- **Two Suites: Restricted = SB (18 Primes) and Unrestricted = LB (15 Primes)**
- **Base Year with Four Option Years (Feb 07 – Feb 2012)**
- **Dollar Ceiling for first 5 Years = \$9,000,000,000, 20 Years = \$36,000,000,000**
- **Managed out of ACA – SRCC-E (Will move to San Antonio - BRAC)**
- **12 Task Areas that provide for any nearly logistics related service. All but two are open to Restricted Suite Primes.**
- **Awardees in the Restricted Suite do not compete with awardees in the Unrestricted Suite for task orders, and vice versa**
- **Authority to use can be delegated to any Government Contracting Activity.**
- **Has NO User Fees or IFF.**
- **Can support both CONUS & OCONUS**

**FIRST is a 20 Year
Contracting Program
(Four, 5 Year Awards)**



FIRST Task Areas



- Restricted Suite Task Areas (TA):

1. Task Area 1: Program Management & Operations
2. Task Area 2: Quality Assurance Support
3. Task Area 3: IT Support
4. Task Area 4: Training Support
5. Task Area 5: Army Transformation Logistics Support
6. Task Area 6: Programmatic Support
7. Task Area 7: Transportation/Supply Support
8. Task Area 8: Kitting and Parts Assembly Support
9. Task Area 9: Installation Logistics Support
10. Task Area 10: Field Maintenance Support

TAs 2, 4, 5, 6, & 8
- 100% Small Business

TAs 1, 3, 7, 9, & 10
-\$5M/Yr or Less = SB
-More than \$5M = LB

- Unrestricted Suite Task Areas (TA):

1. Task Area 11: Comprehensive Support for Centrally Managed Programs (FORSCOM/USARC Wide Programs)
2. Task Area 12: Command Wide Logistics Enterprise System Support (IT Support for Logistics Mgmt Systems developed to support fixed logistics base operations)



Who Can Use FIRST?



- Primary FIRST Customers:

- Forces Command (FORSCOM)
- Army Material Command (AMC)
- Installation Management Command (IMCOM)
- United States Army Reserve (USARC)
- 1st Army
- 3rd Army
- Other Army Agencies
- Other Department of Defense Activities

**Answer: Anyone with
Delegation of Authority!**

- Activities with Delegation of Authority to use FIRST (To Date):

- All Army Contracting Command (ACC) Activities
- Aviation Missile Command (AMCOM)
- Army Sustainment Command (ASC)
- Tank-automotive and Armaments Command (TACOM)
- Red River Army Depot



The FIRST Advantage – Not your Typical IDIQ Contract!!



- The FIRST Contract Vehicle
 - Authority Delegated to Your Supporting Contract Agency!!
 - NO Requirement to MIPR \$\$\$ to another Agency!!
 - The User Makes the Source Selection! Who Best understands the requirement??
 - Supports CONUS & OCONUS Mission Requirements
 - Supports all types of Task Orders (FFP, T&M, etc)!!
 - No User or Funding Fees!!
 - You Have Control of how long it takes to award a Task order!
- Other IDIQ/GSA Contract Vehicles
 - Managed by **Someone Else, Somewhere Else!**
 - You send Your \$\$\$ to another Agency!
 - **Someone else** determines which proposal best meets Your Requirements!
 - Do not always cover mission locations or types of Task Orders!
 - Usually require You to Pay to Use the Contract Vehicle/GSA Schedule!
 - The Contract Vehicle/ Schedule drives the speed of award!

With FIRST, You Control Your \$\$
And Your Task Order – Not Someone Else!!



How Do I Get Delegation of Authority to Use FIRST?



- Go to the FIRST Website:
[http://www.forscom.army.mil/aacc/FIRST\(L2\)/First.htm](http://www.forscom.army.mil/aacc/FIRST(L2)/First.htm)
- Download:
 - The Delegated Contract Authority (DCA) Request Form
 - The FIRST Ordering Guide
 - The FIRST Performance Work Statement
- Complete the Delegated Contract Authority (DCA) Request Form and attach a copy of the Delegated Contracting Official's Warrant(s).
- Copy as a PDF File and email to: First-ACA@forscom.army.mil
- Read:
 - The FIRST Ordering Guide
 - The FIRST Performance Work Statement
- The FIRST PCO issues your Contracting Officer delegation of Authority to use the FIRST Contract Vehicle.
- The FIRST PCO is Ms. Pauline Pituk, Phone: (404) 464-4189, Email: pauline.pituk@us.army.mil

How Painful is the DCA Request Form?



FIRST ID: _____
(Assigned by FIRST's PCO/ACO)

FIRST - DELEGATION OF CONTRACT AUTHORITY (DCA) REQUEST FORM

Part I – Requestor Information:

Customer POC:

Phone: _____ Fax: _____

Email: _____

Alternate POC:

Phone: _____ Fax: _____

Email: _____

Organization and Mailing Address:

Delegated Contracting Official (DCA/KO) :

Phone: _____ Fax: _____ Email: _____

Organization and Mailing Address:

DCA/KO Warrant Authority Amount:
(Please attach photocopy of Warrant)

Part II – Type of Delegation Requested:

Single TO Multiple TO's

Requested DCA Total Amount (including any contracting option) : _____

DCA Base Period - From: _____ To : _____

(NTE 1 year)

Special Conditions/Waivers Sought:

Not Painful!

Fill In The Blank!!

Only Two Pages!

Photo Copy Contract Warrant



FIRST - DELEGATION OF CONTRACT AUTHORITY (DCA) REQUEST FORM (Cont)

Part III – KO Duties and Responsibilities:

1. The DCA is subject to the task order ceiling set by the FIRST Procuring Contracting Officer.
2. Task orders must be signed by the warranted United States Contracting Officer servicing the Requiring Activity’s Command, hereinafter designated as the DCA KO, and subject to the monetary limitations contained in your Contracting Officer Warrant Task order funds obligated by DCA KO are limited to funds of the KO’s organization and Command.
3. The DCA KO may appoint a qualified Contracting Officer’s Representative (COR), and delegate certain administrative responsibilities to the COR to assist in the administration of the task order. However, **the DCA KO must personally sign the task order (and modifications thereto) issued under FIRST.** The DCA KO remains, at all times, accountable for ensuring compliance with the contract, applicable regulations and procedures, and the FIRST Ordering Guide.
4. To the extent applicable, the DCA KO will adopt the Office of Federal Procurement Policy’s (OFPP) guidance that emphasizes the use of performance-based requirements and quality standards in defining contract requirements, source selection, and quality-assurance.
5. The Army Contracting Agency Southern Region’s Ombudsman shall be the primary point of contact for reviewing concerns and complaints from contractors regarding competition issues, ensuring that contractors are afforded a fair opportunity to be considered; rendering responses to concerns and complaints from contractors; and may require the contracting officer to take corrective action. If fair opportunity is not provided to all offerors, the result may be task order re-competition.
6. A copy of all Task Orders Response/Solicitations/Amendments (TORs) upon release and Task Order awards will be forwarded via email to **FIRST-ACA@forscom.army.mil**. The DCA KO files will be made available to the FIRST ACO for a contractual compliance review upon request or as required.

Part IV – Certification:

By signing this DCA Request form, I certify that I am a fully warranted, Federal Contracting Officer, and that I have read and accept the above conditions of the FIRST Delegation of Contract Authority.

Signature: _____

Name: _____

Date and Sign!



You’re Done!!

Email to the PCO!



How Long Does It Take to Award A Task Order Under FIRST?

- To Issue a Task Order Request (TOR) {RFP}, You need to have:
 - Request for Task Order Response
 - Performance Work Statement (PWS)
 - Quality Assurance Surveillance Plan
 - Performance Requirements Summary
- From date of TOR issue, Proposals are usually due in Two Weeks (14 Days), depending on complexity. Very Large, Complex TORs may have up to a Month (30 Days) allocated for Prime Contractors to submit a proposal.
- Evaluation and Selection Board: Typically 5 – 10 days depending on size/complexity of the requirement. Worst Case is 30 days.
- An Average Task Order Can be Awarded in 3-4 Weeks, if all the groundwork is set.
- FIRST will support Direct Awards for Contingencies of Service.

**Standard Formats/Samples
Are provided as Attachments
To the Task Ordering Guide**

**You Control the Speed of Award within the Provisions
of the FAR and the FIRST Contract Vehicle**



FIRST Restricted Suite (Small Business) Prime Contractors

- Accent Control Inc
- Allen Corp
- APT
- Data Solutions Tech
- DUCOM
- Expeditionary Tech.
- GINN Group
- HCI
- ITG/SP
- Logistics Mgt Resources (LMR)
- Logis-Tech
- LSG
- Orion Tech.
- Premier Professional Svcs
- SRI
- System Studies & Simulations (S³)
- TLC
- UCG



FIRST Unrestricted Suite (Large Business) Prime Contractors

- AT&T
- Battelle
- CACI
- DS2
- DynCorp
- Honeywell/DI
- ITT/EGI
- KBR
- L3
- Lear-Siegler Services
- MTC
- Northrop Grumman
- Stanley Associates
- VSE



FIRST Rules for Adding Team Members



- Contractors are permitted to add team members as required to meet the unique requirements of task orders being competed by individual ordering offices. These actions are viewed as single events.
- Permanent additions to any Prime Team can only be conducted during “Open Season” and require Procuring Contracting Officer (PCO) approval.
- Open Season occurs semi-annually in February and August of each year.
- The Prime Contractor emails additions to the Team to the PCO and certifies that the new Team Members will comply with approved Prime Contract rates and rate methodology
- The PCO approves (No specific approval criteria published)
- We have had no problems getting the PCO to add Team Members.



TEAM S³ - The Comprehensive Solution

Technica
Woman-owned, HUBZone



communications
Integrated Systems
Vertex Aerospace



Ranger Land Systems, Inc.



New Team Members!
VT Aepeco & Westwind Technologies



The Team S³ Advantage

Comprehensive, Cradle to Grave Logistics Capabilities & Experience in:

- *Acquisition Logistics Support*
- *Logistics Automation Support*
- *Logistics Training Support*
- *Operational & Logistics Management Support*
- *Functional Logistics and Base Operations*
- *Logistics Transformation Support*

**Proven
Prime Contractor**

**Highly
Experienced
Management**

**Team Members
Certified Quality
Mgmt Systems**

**FIRST –
The Ideal Logistics
Contract**

**Extensive
SME & Personnel
Resources**

**Highly Qualified,
Team Members**





Summary – FIRST and Team S³



- FIRST Provides Users with:
 - *An Easy to Use IDIQ Contract Vehicle with a \$9 Billion Dollar Ceiling and Multiple Prime Contractors*
 - *Twelve Broad Task Areas Covering Logistics & Related Requirements*
 - *Total Control of the Procurement Process*
 - *Total Control of both the Task Order and Supporting \$\$\$*
 - *Ability to Support both CONUS and OCONUS Missions*
- Team S³ Provides FIRST Restricted Suite Customers:
 - *Highly Experienced, Proven Prime Contractor*
 - *Exceptional Logistics Leadership and Experience*
 - *The Flexibility of Small Businesses with the Reach-Back of Large Businesses to ensure Execution of the Most Complex Missions*
 - *Comprehensive ISO, AS, and Six Sigma Quality Management Systems*
 - *“Best in Class” Support on Time, to Standard, and within Budget*

FIRST:
The Right
Contract Vehicle

Optimal
Warfighter Support

Team S³:
The Right
Contract Team